

Minutes of Lakewinds Natural Foods Board of Directors' Meeting March 28th, 2011

John DePaolis, President
Caroline Hermes, Vice President
Joe Wagner, Treasurer
Doug Engen, Secretary
Fred Ladner (*)

Cheryl Ahlcrona (*)
Karen Coune(*)
Taiha Wagner
Masha Yevzelman
GM Dale Woodbeck

(*) absent.

The President called the meeting to order at 6:30 pm at the bank meeting room at our expanded office space in the Community Bank Building near the Chanhassen store.

Consent Agenda:

The consent agenda included the minutes of the meeting of February 28th, the list of applicants during March for co-op membership (87), the listing of repurchased memberships (10, 3 from Anoka), and the General Manager's monthly report.

Joe made a motion to accept the Consent Agenda which was seconded by Masha and passed unanimously.

General Manager's update:

Dale provided an overview of a number of initiatives in progress.

*Team building. The management team continues to meet regularly and develop their vision and objectives within the framework provided by the Board several years ago. The draft was circulated and will be posted to Google Docs for our information.

*Budget Process. Budget preparation is underway and scheduled for Board presentation at the May 23rd meeting.

*Gluten Free Roundup. Events were very successful at both stores with much higher daily sales, 20 vendors attending, and high customer turnout. Lakewinds continues to have the largest selection of gluten free products.

Other business:

*Capital project spending. Dale requested a review of the capital spending limits allocated. Annual capital spending budgets have been capped at 1% of sales, though spending seldom reaches that level. Board approval has been required for any project that exceeds \$10,000. Generally any large capital projects are reviewed with the board before beginning, but Dale would like to allocate some limits and accountability to managers. After discussion, Doug moved that capital projects above

\$50,000 must be approved by the Board. This was seconded by Joe and approved unanimously.

*Community Grant Program. Dale will followup with Rachel to determine if evaluations have been returned from the prior year grants and summarize them for us. Racheal will outline the steps for the current year program. We expect to target \$20–30,000 for this year depending on the quality of grant requests.

*LOCAL supplier. John mentioned that PuraVida has approached Lakewinds about purchase of some of their garden production. They are working on land behind the Marsh and the Minnetonka City offices. Initially will not be organic certified as just beginning operations.

*Finance ratios. Joe commented on some of the finance ratios and comparisons with other Twin Cities coops.

*Board Meeting Location. It was determined that the new Chan office area was more conveniently located for many of the board and we will plan our meetings there for the near future. Dale will verify meeting room schedule.

Meeting was adjourned at 8:00.